

Curriculum Vitae - Gordon Fawley MSc BEng MIQ MIHE

250 Broadgate, Sutton St Edmund
Lincolnshire, PE12 0LT

07920 773524
gordon@250bg.co.uk

Profile

Senior Drone Operations Manager with over 8 years' experience leading commercial UAV services across surveying, infrastructure, and data delivery.

Proven track record in building and scaling drone operations, managing teams, developing client relationships, and delivering high-value geospatial outputs.

Skills and Abilities

UAV - Technical and Management

Liaising with clients
Advising on potential UAV operations
Preparing quotes and RAMS
Selecting and purchasing drone systems

Managing pilots and operations
Strong technical knowledge
Delivering innovative, high-quality data outputs and visual products
Quality Management

Management

Legal and financial responsibility
Selecting and managing staff
Allocating tasks and defining roles
Setting up office space and all ancillary services
Independent problem solving

Financial

Purchase and sales records
Monthly and management accounts
Budgeting and forecasting
Credit control
VAT and Annual Returns

Sales and Marketing

Marketing campaign design and strategy
Client relationship management
Telephone and face to face sales
Networking

IT

Microsoft Office – Advanced
Photoshop and Premiere Pro – Advanced
Basic web design and hosting
Computer building and design

Employment History

May 2024 – March 2026

Skyfarer Ltd

Infinite Services - Lead

Overseeing all aspects of the Commercial Drone Operations. Duties included:

- Day to day operations of department
- Programming all works
- Leading commercial drone operations, delivering projects across infrastructure, surveying, and inspection
- Overseeing safety and CAA compliance
- Quoting, sales and purchasing
- Introducing a data first culture
- Managing development of in-house software
- Promoting company at events and meetings including city councils, DfT and funding bodies
- Managing key clients including local authorities and construction contractors
- Developing, training and nurturing staff
- Proactive development of new procedures, techniques and opportunities

June 2018 – February 2024 Sun Hill Surveying and Engineering Ltd *Drone Operations Manager*

Overseeing all aspects of the Drone Operations. Duties include:

- Expert drone flying and surveying
- Professional level photography and video production
- Planning and overseeing photogrammetry data collection and model creation
- Preparing and maintaining Operations Manual and CAA permissions
- Scheduling, attending and piloting operations
- Quotations, safety documentation, and record keeping
- Creating websites and innovative methods of distributing data
- Client liaison

May 2017 – May 2018 Panodrone Ltd *Director*

Running operations and creating new business. Duties included:

- Industry leading level of expertise in an emerging technology
- Client meetings to establish sales and introduction to drone technology
- Innovation and problem solving in a fledgling business sector
- Generated marketing material, website and sales prospects
- Co-wrote and presented a recognised qualification in the adoption of drone services in construction

July 2004 – May 2017 The Field Partnership *Owner / Director*

Established and managed independent recruitment company to place construction professionals into permanent positions.

August 2001 – July 2004 Daniel Owen Associates *Recruitment Consultant*

Specialised in the sourcing and placement of civil engineers into contract positions.

May 2000 – July 2001 Superlative Travel *Customer Services Manager*

Responsible for managing all customer complaints. Specialist in Concorde tours.

December 1995 – May 2000 Atlas Bulk Carriers Ltd *Financial Controller*

Responsible for overseeing all commercial aspects of a tipper company.

May 1991 – December 1995 Tarmac Roadstone (Southern) Ltd *Trainee*

Trained through college to degree level. Employed as a Sales Coordinator following study.

Qualifications

MSc - UAS Technology (Passed with Distinction – September 2024)

BEng – Quarry and Roadsurface Engineering

RPC-L1 – Remote Pilot Certificate of Competence

3 A Levels and 7 O Levels

MIQ – Membership of Institute of Quarrying

MIHE – Membership of Institute of Highway Engineers

Personal Interests and Activities

Photography – Chairman of Spalding Photographic Society

Local Charities – Director of Chain Bridge Forge and South Holland Life

Guitar – Owner of many guitars